

TENDER FILE / TERMS OF REFERENCE (Competitive bidding procedure / One-off contract)

COUNCIL OF EUROPE



CONSEIL DE L'EUROPE

Purchase of consultancy services for the provision of a training on Strategic Analysis within the project "Strengthening the Estonian AML framework" [Contract N° (ECCD-TSI-EE-2023--XX)]

The Council of Europe is currently implementing a Project "Strengthening of Estonian Anti-Money Laundering Framework" which aims to support Estonian authorities in implementing FATF standards, Moneyval recommendations, as well as EU AML/CFT requirements, through targeted expert support for the Financial Intelligence Unit (FIU) in strengthening its strategic analysis function.

In that context, the Council of Europe is looking for a maximum of **2 (two) Providers** for the provision of consultancy services with a particular expertise and knowledge on the functioning of a Financial Intelligence Unit and of its strategic analysis function. The **two providers will jointly** develop training materials and deliver a training on "Strategic analysis" for the Estonian FIU, which will take place in Tallinn, in April or May 2023 (See Section A of the Act of Engagement).

A. TENDER RULES

This tender procedure is a competitive bidding procedure. **In accordance with Rule 1395 of the Secretary General of the Council of Europe on the procurement procedures of the Council of Europe¹, the Organisation shall invite to tender at least three potential providers for any purchase between €2,000 (or €6,000 for intellectual services) and €55,000 tax exclusive.**

This specific tender procedure aims at concluding a **one-off contract** for the provision of deliverables described in the Act of Engagement (See attached). A tender is considered valid for 120 calendar days as from the closing date for submission. The selection of tenderers will be made in the light of the criteria indicated below. All tenderers will be informed in writing of the outcome of the procedure.

The tenderer must be either a natural person, a legal person or consortia of legal and/or natural persons.

Tenders shall be submitted **by email only** (with attachments) **exclusively and solely to the email address indicated in the table below, with the following reference in subject: TSI EE - Strategic Analysis.** Tenders addressed to another email address **will be rejected.**

The general information and contact details for this procedure are indicated on this page. You are invited to use the Council of Europe contact details indicated below for any question you may have. **All questions shall be submitted at least five working days before the deadline for submission of the tenders and shall be exclusively addressed to the email address indicated below with the following reference in subject: Question - TSI EE - Strategic Analysis.**

Type of contract ▶	One-off contract
Duration ▶	Until complete execution of the obligations of the parties (See Article 2 of the Legal conditions as reproduced in the Act of Engagement)
Deadline for submission of tenders/offers ▶	24 April 2023
Email for submission of tenders/offers ▶	contact.econcrime@coe.int
Email for questions ▶	contact.econcrime@coe.int
Expected starting date of execution ▶	26 April 2023

B. EXPECTED DELIVERABLES

The expected deliverables are described in **Section A of the Act of Engagement** (See attached).

C. FEES

¹ The activities of the Council of Europe are governed by its [Statute](#) and its internal Regulations. Procurement is governed by the Financial Regulations of the Organisation and by [Rule 1395 of 20 June 2019 on the procurement procedures of the Council of Europe.](#)

All tenderers are invited to fill in the **table of fees** as reproduced in **Section A of the Act of Engagement**.

Tenderers **subject to VAT** shall also send a **quote (Pro Forma invoice)** on their letterhead including:

- the Service Provider's name and address;
- its VAT number;
- the full list of services;
- the fee per type of deliverables (in the currency indicated on the Act of Engagement, tax exclusive);
- the total amount per type of deliverables (in the currency indicated on the Act of Engagement, tax exclusive);
- the total amount (in the currency indicated on the Act of Engagement), tax exclusive, the applicable VAT rate, the amount of VAT and the amount VAT inclusive.

D. ASSESSMENT

Exclusion criteria and absence of conflict of interests

(by signing the Act of Engagement, you declare on your honour not being in any of the below situations²)

Tenderers shall be excluded from participating in the tender procedure if they:

- have been sentenced by final judgment on one or more of the following charges: participation in a criminal organisation, corruption, fraud, money laundering, terrorist financing, terrorist offences or offences linked to terrorist activities, child labour or trafficking in human beings;
- are in a situation of bankruptcy, liquidation, termination of activity, insolvency or arrangement with creditors or any like situation arising from a procedure of the same kind, or are subject to a procedure of the same kind;
- have received a judgment with res judicata force, finding an offence that affects their professional integrity or serious professional misconduct;
- do not comply with their obligations as regards payment of social security contributions, taxes and dues, according to the statutory provisions of their country of incorporation, establishment or residence;
- are an entity created to circumvent tax, social or other legal obligations (empty shell company), have ever created or are in the process of creation of such an entity;
- have been involved in mismanagement of the Council of Europe funds or public funds;
- are or appear to be in a situation of conflict of interest;
- are retired Council of Europe staff members or are staff members having benefitted from an early departure scheme;
- have not fulfilled, in the previous three years, their contractual obligations in the performance of a contract concluded with the Council of Europe leading to a total or partial refusal of payment and/or termination of the contract by the Council of Europe;
- are or if their owner(s) or executive officer(s), in the case of legal persons, are included in the lists of persons or entities subject to restrictive measures applied by the European Union (available at www.sanctionsmap.eu).

Eligibility criteria

For legal persons:

- At least five years of relevant professional experience in a financial intelligence unit of the persons assigned to the execution of the contract;
- Experience of the persons assigned to the execution of the contract with relevant strategic analysis will be an advantage;
- Awareness of the persons assigned to the execution of the contract of the EU context in the application of anti-money laundering measures will be an advantage;
- Fluency in English of the persons assigned to the execution of the contract. The English level should be equivalent to C1 or above, based on the Common European Framework of Reference for Languages.
- University degree in law, economics, IT or related field of the persons assigned to the execution of the contract;
- Experience of the persons assigned to execution of the contract in delivering trainings, in the anti-money laundering area including for financial intelligence unit(s).

² The Council of Europe reserves the right to ask tenderers, at a later stage, to supply the following supporting documents:

- An extract from the record of convictions or failing that an equivalent document issued by the competent judicial or administrative authority of the country of incorporation, indicating that the first three and sixth above listed exclusion criteria are met;
- A certificate issued by the competent authority of the country of incorporation indicating that the fourth criterion is met;
- For legal persons, an extract from the companies register or other official document proving ownership and control of the Tenderer;
- For natural persons (including owners and executive officers of legal persons), a scanned copy of a valid photographic proof of identity (e.g. passport).

For natural persons:

- University degree in law, economics, IT or related field;
- At least five years of relevant professional experience in a financial intelligence unit;
- Experience with relevant strategic analysis will be an advantage;
- Awareness of the EU context in the application of anti-money laundering measures will be an advantage;
- Fluency in English. The English level should be equivalent to C1 or above, based on the Common European Framework of Reference for Languages.
- Experience in delivering trainings in the anti-money laundering area, including to financial intelligence unit(s).

*Award criteria*For legal persons:

- Quality of the offer (70%), including:
 - Length of relevant AML/CFT professional experience of the person assigned to the execution of the contract;
 - Demonstrated previous experience or technical expertise of the person assigned to the execution of the contract in FIU related activities, and specifically in conducting training for the Financial Intelligence Unit(s) in strategic analysis.
- Financial offer (30%).

For natural persons:

- Quality of the offer (70%), including:
 - Length of relevant AML/CFT professional experience;
 - Demonstrated professional experience or technical expertise with regard to FIU related activities, and specifically in conducting training for Financial Intelligence Unit(s) in strategic analysis
- Financial offer (30%).

The Council reserves the right to hold interviews with tenderers.

Multiple tendering is not authorised.

E. NEGOTIATIONS

The Council reserves the right to hold negotiations with the bidders in accordance with Article 20 of Rule 1395.

F. DOCUMENTS TO BE PROVIDED

Tenderers are invited to submit:

- **A completed and signed copy of the Act of Engagement³** (See attached)
- For tenderers subject to VAT only: **a quote, describing their financial offer**, in line with the requirements of section C of the Tender File (see above);
- A list of all owners and executive officers, for legal persons only;
- CVs of persons assigned to the execution of the contract.

All documents shall be submitted in English or French, failure to do so will result in the exclusion of the tender.

If any of the documents listed above are missing, the Council of Europe reserves the right to reject the tender.

The Council reserves the right to reject a tender if the scanned documents are of such a quality that the documents cannot be read once printed.

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³ The Act of Engagement must be completed, signed and scanned in its entirety (i.e. including all the pages). The scanned Act of Engagement may be sent page by page (attached to a single email) or as a compiled document, although a compiled document would be preferred. For all scanned documents, .pdf files are preferred.