Film and TV content in VOD catalogues – 2020 Edition Presentación del informe del Observatorio Europeo del Audiovisual

> Universidad Carlos III Madrid 3 de marzo, 2021

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EAO

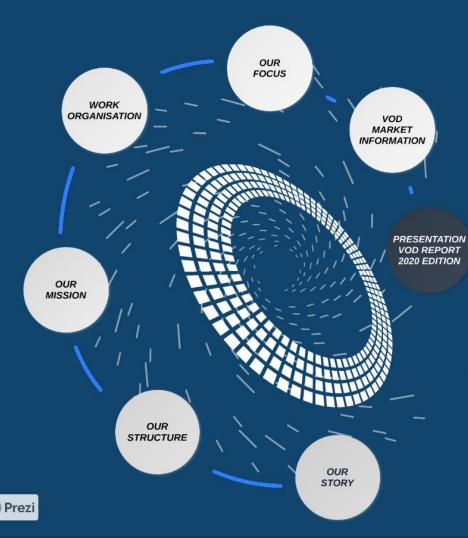
Who What How

### **Content of the presentation**

**A – The European Audiovisual Observatory** Who we are, what we do How we do it: background of the report

**B – Film and TV content in VOD catalogues in Europe – 2020 Edition** Methodology Main findings





# European Audiovisual Observatory

The reference for market and legal information on film, television and VOD in Europe

### **Our Story**

Created in 1992 in Strasbourg

To provide much needed information on the audiovisual industries in Europe

We called this "lack of transparency" at the time!

OUR MEMBER COUNTRIES **n** 

**OUR RANGE** 



# The range of our work

41 member countries

plus the European Union which has member status and is represented by the European Commission

We cover Council of Europe countries such as Armenia, Turkey and Russia

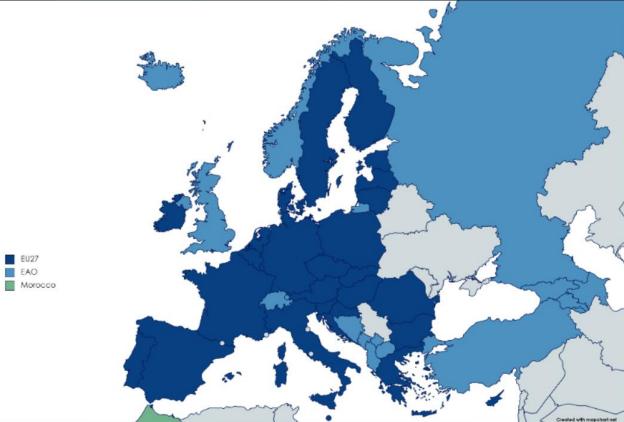
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And we also have Morocco as a member state (non EU and non COE)



## 41 member states plus the EU



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### **Our structure**

Part of the Council of Europe in Strasbourg

International team of 25 Europeans from 9 countries

Three official languages: EN, FR, DE



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Our governing bodies

> Relationship to the Council of Europe

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Our networks

## Our governing bodies

### **Executive Council**

All our member countries represented

Members come from national culture or telecommunications ministries, or regulatory bodies, or film institutes

They meet twice a year and green light our action plan and budget

### **Advisory Committee**

All major AV industry interest groups represented

39 different international and European organisations in this body

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They meet once a year in Strasbourg and give us grass roots feedback about the information that the AV industries need for their work



## **Observatory and the Council...**

Linked to the Council by:

Statutory setting as partial and enlarged agreement

Council of Europe Staff Regulations Different from the Council:

Industry as first client

Prohibition to pursue or promote policies Independent from the Council:

Mid-term Strategy

Yearly Action Plan

Related (yearly) Budget



## Our networks

Over 1 000 international partners, providers and correspondents

#### Market Department netwoks

**EFARN network**: the Heads of Research and Statistics from film agencies. In the framework of the European Film Agency Directors (EFAD) group.

**LUMIERE network**: national film agencies, distributors' organisations or market research firms provide Lumiere database cinema admissions data.

LUMIERE VOD network: partners providing data on European film and TV content available on VOD in EU.

**MAVISE network**: correspondents from European television companies and broadcasters supply key AV services and licences data to feed MAVISE database.

#### Legal Department networks

**IRIS network**: legal correspondents throughout Europe report on the latest legal developments in Europe concerning the audiovisual sector. Articles published in the IRIS newsletter and stored in the IRIS MERLIN database.

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**IRIS editorial board**: representatives from our legal network who assist in deciding on the Observatory's legal information and publications.

#### Partner Organisations

EMR - Institute of European Media Law IViR - Institute for Information Law



### **Our Mission**

We **collect**, **process** and **distribute** information on cinema, TV and VOD in Europe

Our information takes the form of:

Reports Mappings

Databases An online Yearbook

Our users

Conferences and presentations

Newsletters



## Who uses all this information?

The European Commission

The European Parliament

National government decision makers

Media law makers

Cinema, TV and VOD industry professionals

Journalists

Academics

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# *Work organisation: 2 main Departments*

Department for Legal Information

**Department for Market Information** 

+ Press and Communication+ Admin. Department

Legal Information

> Legal Topics

> > **1**

Market Information



Market Topics

## **Department for Legal Information**

IRIS Special Reports - In depth pan-European legal analysis: 2 per year

IRIS *Plus* Reports - Focus on hot legal topics in Europe: 3 per year

IRIS Monthly Newsletter - Latest legal developments in the audiovisual sector

Mapping Reports - country-by country reporting and comparative analysis of a specific legal media topic in Europe

IRIS MERLIN media law database merlin.obs.coe.int

AVMSD database on the transposition of the directive avmsd.obs.coe.int

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## **Department for Legal Information**

Typical subjects covered.....

Copyright

Film funding

#### Licensing media services

Cinema co-production

Promotion of European films and TV

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Protection of children from harmful media content

Freedom of the press



## **Department for Market Information**

Online Yearbook: Film, TV and on-demand services in 41 countries

Key Trends: The global view of the audiovisual sector (exec. summary of the Yearbook)

Numerous economic analysis reports on cinema, TV and VOD in Europe

LUMIERE film admissions database lumiere.obs.coe.int

MAVISE database on TV and VoD services in Europe mavise.obs.coe.int LUMIERE VOD database on VOD in the EU lumierevod.obs.coe

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EFARN film research library: Studies and data from the European film agencies filmresearch.eu



## **Department for Market Information**

Typical subjects covered...

Production and circulation of film and TV programmes

Ownership of TV channels and on-demand services in Europe



Cinema screen density in Europe Film financing in Europe

Visibility and origin of content available on VOD

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### **Our Focus**

Analyse data from 41 countries on European audiovisual industries:

Cinema Television Video on demand (VOD) Cinema

Television

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Video on Demand



# The European cinema industry

How much does a cinema ticket cost in Finland?

How many films does the UK produce?

How many cinema screens are there in Italy?



How many European films are co-produced? What was the most popular film in Europe last year?

> How well do European films perform outside of Europe?

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# The European TV industry

How many TV channels are licensed in the UK?

Which TV content features most in VOD catalogues?



Which European country has the most TV channels? Who owns the TV channels in Europe?

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Which genre of TV channel is the most popular?

# The European VOD industry

What EU rules exist to promote European content on VOD?

> What is the origin of programmes and films on VOD?



Which EU laws control VOD in Europe?

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Which companies dominate the VOD industry ?



Database Lumiere VOD

### **VOD** Market information

Examples of some outputs from the VOD Department:

- Lumiere VOD: now includes TV
- Visibility of European content
- Trends in EU28 VOD (New!)
- From cinema to VOD
- VOD catalogues

VOD catalogues

Visibility

on TVOD

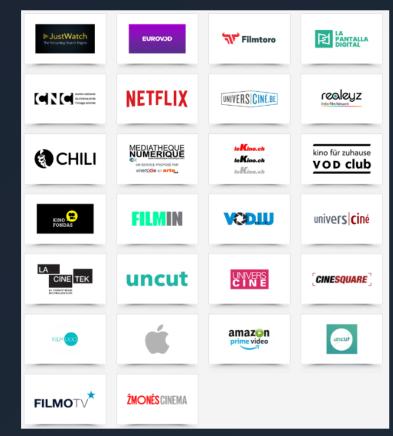
Trends in the VOD market **f** 

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From cinemas to VOD

## Database Lumiere VOD

LUMIERE VOD		pean liovisual bservatory					CONNECT
	HOME ABOU	JT CONTACT					
The directory of Europea	an works						
		*					
	spring						<u>→</u>
QUICK SEARCH	A spring					Advances	I search
REFINE BY	46 title(s) found						< 🐇
TYPE	TITLE	COUNTRY	TYPE	YEAR	DIRECTOR	SERVICE	AVAILABILITY
Film (524 / 524) TV Content (25 / 25)	A Cambodian Spring	United Kingdom, Cambodia	Film	2016	Christopher Kelly	Amazon Prime Video GB	11/2020
TITLE	A Cambodian Spring	United Kingdom, Cambodia	Film	2016	Christopher Kelly	Amazon TVOD GB	11/2020
La pazza giola (52 / 52) Anaconda III (43 / 43)	After Winter, Spring	United States of America, France	Film	2015	Judith Lit	Amazon Prime Video GB	11/2020
Springsteen & I (38 / 38) Hope Springs (37 / 37)	After Winter, Spring	United States of America, France	Film	2015	Judith Lit	Amazon TVOD GB	11/2020
Lola rennt (26 / 26) Jungfrukällan (25 / 25)	An Unforgettable Spring in a Forgotten Village	North Macedonia	Film	2019	Kushtrim Bekteshi	Amazon Prime Video ES	11/2020
City of Two Springs (23 / 23) + See more	An Unforgettable Spring in a Forgotten Village	North Macedonia	Film	2019	Kushtrim Bekteshi	Amazon Prime Video GB	11/2020
NAME OF DIRECTOR	An Unforgettable Spring in a Forgotten Village	North Macedonia	Film	2019	Kushtrim Bekteshi	Amazon Prime Video IE	11/2020
Paolo Virzì (52 / 52) Don E. FauntLeRoy (43 / 43)	An Unforgettable Spring in a Forgotten Village	North Macedonia	Film	2019	Kushtrim Bekteshi	Amazon TVOD GB	11/2020
Balllie Watsh (38 / 38)	Anaconda III	United States of America, Romania	Film	2008	Don E. FauntLeRoy	Amazon TVOD AT	11/2020
'ezzi Moritz Springer (37 / 37) Tom Tykwer (26 / 26)	Anaconda III	United States of America, Romania	Film	2008	Don E. FauntLeRoy	Amazon TVOD DE	11/2020
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# Visibility of European content



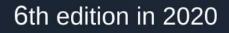
Gilles Fontaine December 2020

A publication of the European Audiovisual Observatory



Co-funded by the Creative Europe Programme of the European Union





Partner AQOA systematically monitors the promotional spots on TVOD services homepages for one month.

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57 TVOD services from 7 EU27 countries monitored: BE, DE, ES, FR, IT, NL & PL Plus the UK



# Trends in the VOD market



Christian Grece January 2021

A publication of the European Audiovisual Observatory

European Audiovicual Observator



1st edition in 2021

Main figures on the paid VOD market in EU28

Content offer on SVOD and TVOD in EU27 in 2020

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Advertising-financed VOD market

SVOD, TVOD, AVOD, BVOD



## From cinemas to VOD

From cinemas to VOD A case study of films released in Europe since 1996

> Gilles Fontaine September 2020

> > European Audiovisual Observatory

A note of the European Audiovisual Observatory

1st edition in 2020

The note builds on the crossanalysis of two datasets:

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- **Lumiere** database of films released in cinemas in EU28 (1996-2019)

- 330 VOD services catalogues from **Lumiere VOD** database (May 2020)



# VOD catalogues analysis



A publication of the European Audiovisual Observatory



Co-funded by the Creative Europe Programme of the European Union



2020: 1st edition after Brexit

2nd edition looking at both Film and TV content in parallel

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Numerous previous versions of either Film or TV content VOD catalogues analysis, with evolving data providers and sources.

Let's see the main findings...



VOD catalogues -2020 Edition

### **Content of the presentation**

**A – The European Audiovisual Observatory** Who we are, what we do How we do it: background of the report

#### **B – Film and TV content in VOD catalogues in Europe – 2020 Edition** Methodology Main findings



VOD catalogues

> 2020 Edition

## Methodology

#### Definitions

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- Services (Amazon) and catalogues (Amazon DE)
- Film: includes documentary, animation
- TV content: includes non-fiction
- Titles, seasons and episodes
- Unique vs Cumulated
- Country of origin / Regions of origin (EU27 & UK)

#### Scope

- Contents of VOD catalogues in EU27 since 2020
- Film: 138 TVOD catalogues in 27 countries and 185 SVOD catalogues in 20 countries
- TV content: 160 SVOD catalogues from 20 countries and 47 TV catalogues from 14 countries
- Data from May 2020



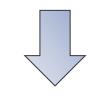
VOD catalogues -2020

Edition

### Methodology

Two different datasets

**Film** JustWatch Filmtoro La Pantalla digital EUROVOD



Lumiere VOD partners (film only)

#### TV content JustWatch



(only source in May 2020 for TV content)



VOD catalogues -2020 Edition

### Methodology

Two different business models, analysed separately

TVOD

evolution of Home video

<u>SVOD</u>

evolution of Pay TV



centred on Film



centred on TV content



VOD catalogues -2020

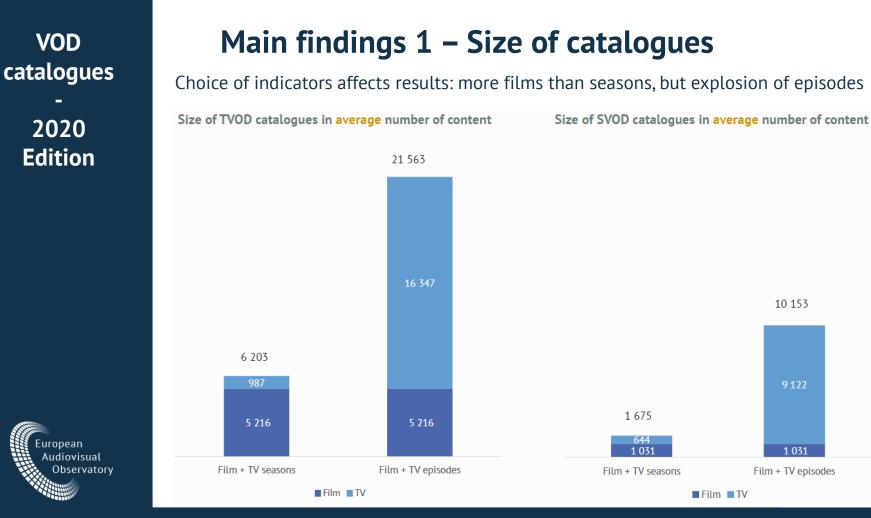
Edition

### Methodology

#### **Research questions**

- 1. Catalogues' average and median size
- 2. Shares by region of origin (EU27; EUR OBS; US; Other Intl.)
- 3. Content circulation in average number of services or countries
- 4. Share of national and European non-national content
- 5. Which countries export more film and TV content
- 6. Main players by type and available content







### Main findings 1 – Size of catalogues

The offer of unique film titles was 7 times higher than of unique TV seasons on TVOD

Unique content titles by business model, in number of titles / seasons 60 028 41 981 12 358 8 766 TVOD SVOD Film titles TV seasons

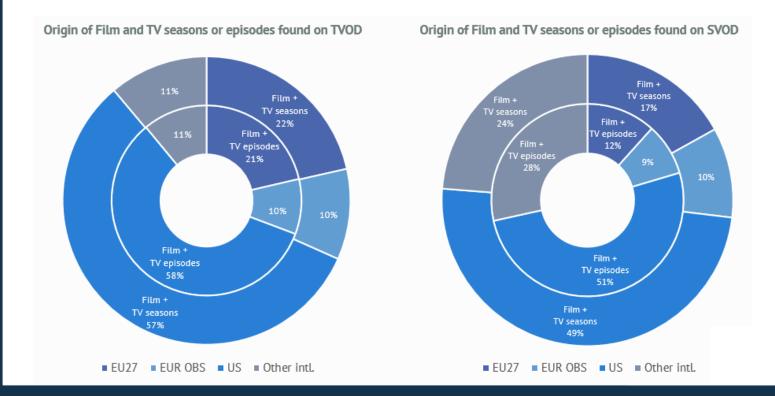


#### VOD catalogues -2020

Edition

## Main findings 2 – Regions of origin (all CUM)

European series are shorter in number of episodes than US or international series After Brexit, British content moved to Obs category, decreasing EU shares by 8% in average





#### VOD catalogues -2020 Edition

## Main findings 2 – Regions of origin: Film

There are more unique European than US film titles, both on TVOD and on SVOD On TVOD, US unique film titles (37%) provide almost 60% of all cumulated film titles

Origin of Unique vs Cumulated Film titles found on TVOD Origin of Unique vs Cumulated Film titles found on SVOD Other intl. 81 048 EU27 EU27 Other intL 152 222 38 220 42 433 other intl. 21% 21% 23% Öther intl 8 8 2 6 8 8 4 7 EU27 21% 12 838 EU27 31% 22 648 38% EUR OBS EUR OBS 15 795 71 600 UR OBS 22 587 37% UR OB 16 541 5 967 39% 409 977 58% 90 345 48%

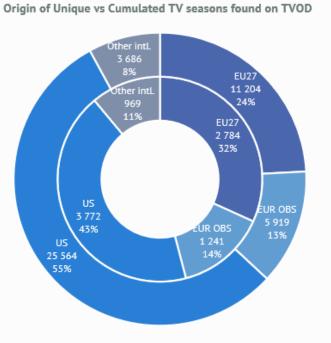


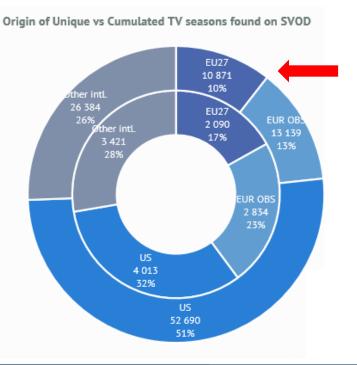
#### VOD catalogues

2020 Edition

## Main findings 2 – Regions of origin: TV content

There are more unique European TV seasons than US, both on TVOD and on SVOD On SVOD, US unique TV seasons (32%) provide 51% of total cumulated TV seasons There is more cumulated TV content from other origins (Asia, Canada) than from Europe





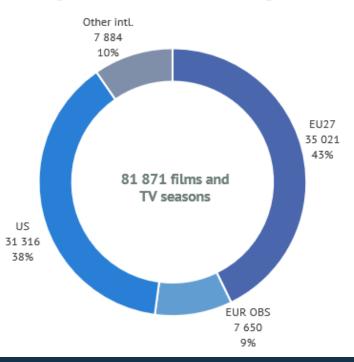




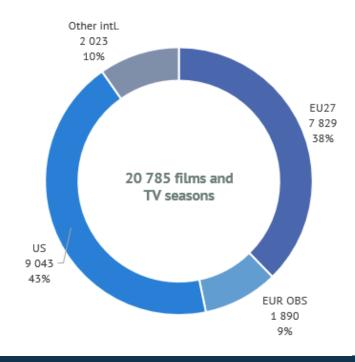
# Main findings 2 – Origin in national VOD

National VOD services show a larger proportion of European content

Origin of content in national TVOD catalogues









#### VOD catalogues -

2020 Edition

# Main findings 2 – Origin in pan-European VOD

Origin of content in multi-country SVOD catalogues

While multi-country services rely more on US content (60% on TVOD) SVOD multi-country services offer the largest amount of other international content

Origin of content in multi-country TVOD catalogues

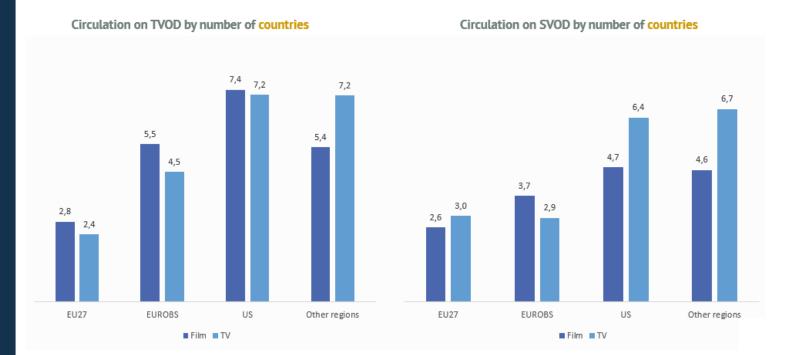
Other intl. 76 850 Other intl EU27 11% 66 794 EU27 41 262 25% 15% 128 405 19% EUR OBS 27 044 10% 269 092 films and 679 349 films and EUR OBS TV seasons 69 869 TV seasons 10% US US 404 225 133 992 60% 50%





# Main findings 3 – Content circulation

Unique film titles circulated better on TVOD and unique TV seasons, on SVOD Content from US and other regions travelled best, crossing borders more easily than EU27

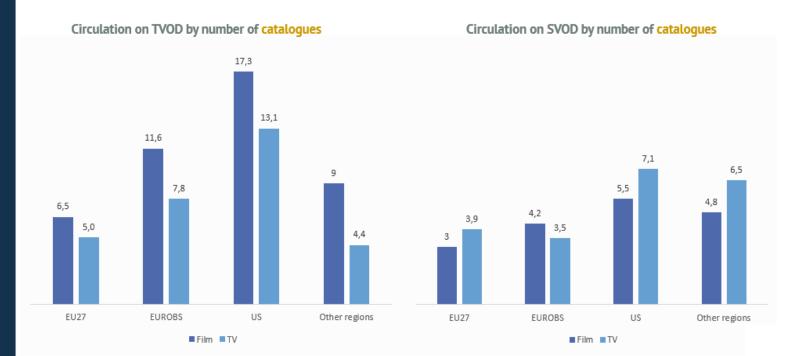






# Main findings 3 – Content circulation

On TVOD, non-EU European content (incl. the UK) showed the second best circulation, On SVOD, the second best circulation in catalogues was from regions outside of Europe or US

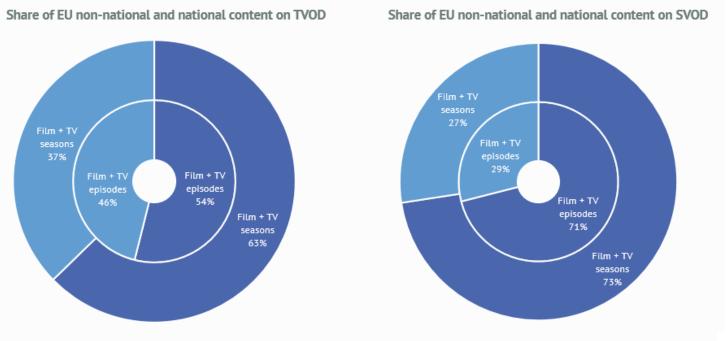




VOD catalogues -2020 Edition

### Main findings 4 – National and other EU

EU27 non-national content represented the largest share, especially on SVOD (72%) Highest share of national content found on films and TV episodes on TVOD





VOD catalogues -2020

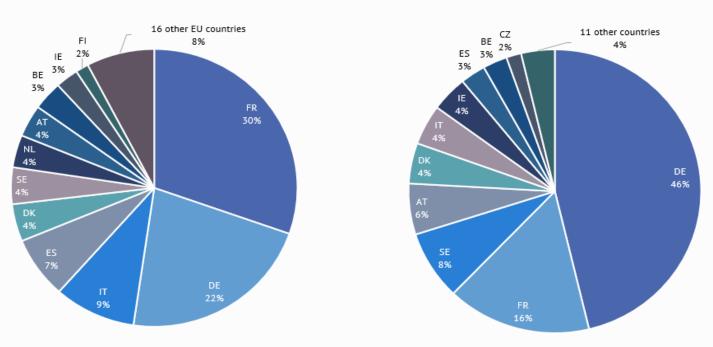
Edition

## Main findings 5 – Exporting countries: TVOD

Origin of EU27 non-national TV seasons on TVOD

Films on TVOD are mainly French and German; 4 main producers on top TV content is mainly German on TVOD, followed by French and Nordic content

Origin of EU27 non-national film titles on TVOD





VOD catalogues

> 2020 Edition

# Main findings 5 – Exporting countries: SVOD

On SVOD, the most exported titles, for both films and TV seasons, were French (25%) German, Spanish and Italian titles complete the top EU-4 export countries (two thirds)

Origin of EU non-national TV seasons on SVOD

3%

16 other EU 10 other countries AT FI countries 2% 1% PL NL 2% 10% PL 3% BE 2% 3% cz 3% 4% 26% NL IE 3% 6% DK 4% 4% 14% 11%

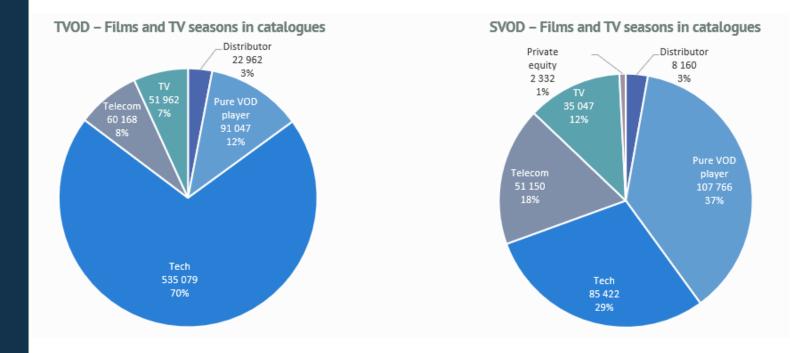
Origin of EU non-national film titles on SVOD



VOD catalogues -2020 Edition

## Main findings 6 – Players in EU27 VOD

Over 80% of the works available on TVOD are offered by tech and pure VOD players TV and Telecom players made up 30% of the content offer on SVOD and 15% on TVOD



European Audiovisual Observatory

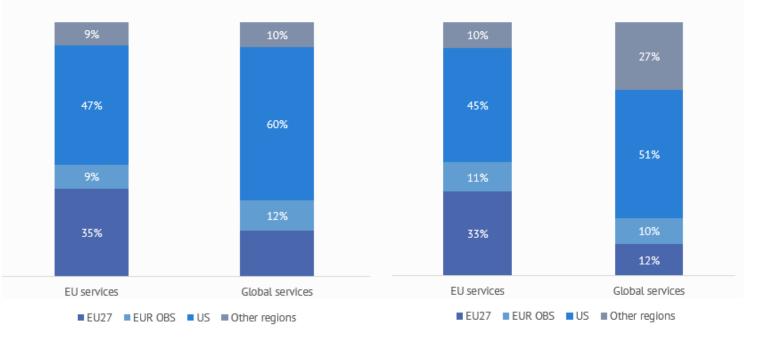
#### VOD catalogues -2020 Edition

## Main findings 6 – Players in EU27 VOD

European-owned VOD services offer a bigger proportion of European content SVOD global services offer more content from other regions (Asia, Canada, Australia)

TVOD - Share of content by origin of service owner

SVOD - Share of content by origin of service owner





### VOD catalogues

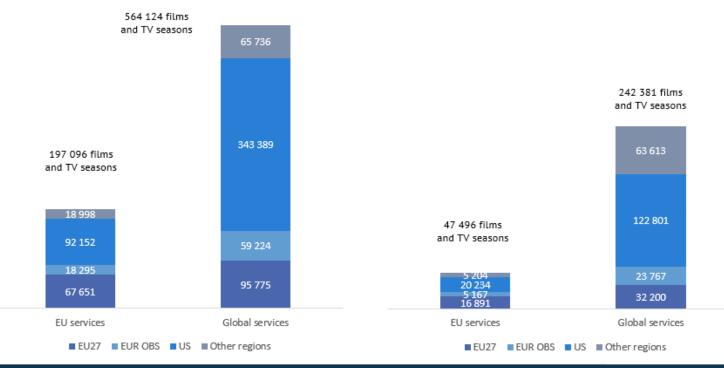
2020 Edition

## Main findings 6 – Players in EU27 VOD

But in absolute numbers, global services offered more films and TV seasons and thus also more European content than EU owned services

TVOD - Number of films by origin of service owner

SVOD - Number of films by origin of service owner





# Thank you!

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