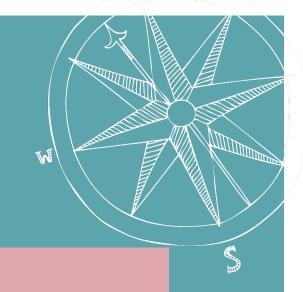
Diákkedvezmény Nonprofit Kft and EYCA



# European Youth Cards:

Contributing to a Europe where all young people are mobile and active



CoE Partial Agreement for Youth Mobility Through the European Youth Cards, Budapest, Monday 24 March 2014



### **EYCA's Vision**



 a Europe where all young people are mobile and active.

#### **EYCA's Mission**

Member organisations work together to stimulate more young people to be socially, culturally, educationally and economically mobile by:

- delivering quality European Youth Card services
- contributing to better policy on youth mobility and active citizenship.





### **EYCA's Vision**



- a Europe where all young people are mobile and active.
- 1986 The first definition of the Youth Card

"A key to new opportunities for young people, a coherent set of measures designed to encourage young people to broaden their horizons, to develop their autonomy (as individuals or in groups), to be better informed in general and more discerning as consumers, to become more enterprising socially as well as in an economic sense."





### **EYCA Member Organisations**



- EYCA is an association of 41 member organisations in 38 countries
- Distributing European Youth Cards to 5 million cardholders
- Offering 60 000 discounts and benefits on transport, accommodation, culture, sports and leisure time across Europe



#### **EYCA Members**

- National Youth Foundations/NGOs Scotland, Italy, Netherlands
- National Youth Councils Finland, Czech Republic, England
- National Youth Information Agencies and Coordinators Austria,
   Luxembourg
- Governmental Agencies Malta, Cataluña, Hungary
- Social Benefit Enterprises Switzerland, Sweden





#### **EYCA Governance**

Governing Board

 11 members representing 5 regional
 members groups

#### Supported by:

- Maximising Impact Group
   10 EYCA members
- Brand and Communications Group
   10 EYCA members
- Office in Brussels



\$1000000000 ( acquestores ) acquestores ( acquestores )



### **European Youth Cards**

Depending on the member organisation's mission, the focus of the European Youth Card's activities, benefits and opportunities varies and can be one or several of these:

- National Entitlements & Rewards Card
- National Student Card
- Youth Organisation Membership Card
- Culture Card
- Regional/Municipality/City Card
- Bank Card
- Discount Card
- Travel and Health Insurance Card





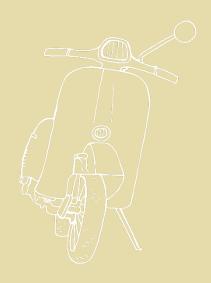


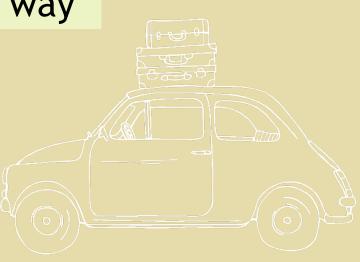
# **Developing EYCA**

to achieve its Mission

in the most sustainable way







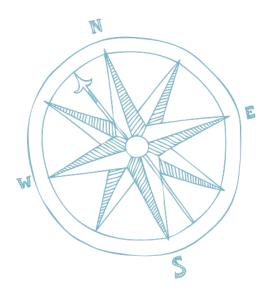


## Maximising the Impact of

### **European Youth Cards**

#### **EYCA Standards of Excellence:**

- Being sustainable organisations
- Developing Quality benefits and discounts
- Supporting youth mobility and active citizenship
- Understanding and using knowledge of young people
- Communicating with young people
- Exchanging good practices to develop the Association and the impact of European Youth Cards





## Brand and communications strategy

- Create a shared understanding of the desired impact for EYCA
- Connect EYCA work programmes and external communications
- Support the impact of EYCA member organisations through more effective use of the EYCA brand
- Improve EYCA communications tools and systems





### **Innovations**

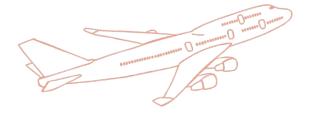


- Common Cardholders Database (CCDB)
- Rewards

Pan-European Online Discounts Platform

Mobile Applications







#### Common Cardholders Database

#### Supporting the Creation of a Pan-European Cardholders Community

- Fully functional system established
- 1 million EYCA cards from 1/3 of the EYCA network are already uploaded into the CCDB
- Simple electronic identification system to verify the card validity across borders and so strengthen the reciprocity of discounts
- First pilot a pan-European competition to support youth mobility facilitated by the CCDB system
- It could also be possible to detect if European Youth Cardholders respond to particular initiatives e.g. Structured Dialogue Consultations





## Reward's System

Quality benefits: Going beyond discounts



- an important tool to make the EYC more useful to young people with better opportunities for Governments and Partners to engage young people through youth cards.
- Concept of points and rewards to encourage young people to participate in positive activities which benefit themselves, their communities and the environment
- Rewards = "money-can't-buy" experiences that give young people recognition and rewards (job shadowing, traineeships, volunteering opportunities etc.)
- potential to have significant impact on young people





### Pan-European Online Discounts Pilot

Increasing leverage by adding relevance, value and mobility

- Bigger, more relevant types of partners one place to find them in Europe
- Pan-European online discount presence designed to add value to existing national discount technology and agreements
- Online platform facilitates the efficient development of discount and CSR partnerships with corporate sector
- Pilot will be tested during 2014





#### Mobile APPs

Benefits, opportunities and information where young people are



Card Association



- Card in the mobile identical to the physical youth card image and enables to get discounts
- Discount information
- News connected to the websites of members
- Emergency telephone numbers
- Law for the protection of the youth
- Push notifications
- Official proof of age

Today EYCA members have more than **575 000 downloads** of cards in the mobile

### EYCA Members adding value to

### the Structured Dialogue Process

- OUTREACH
- VISIBILITY
- QUALITY AND CREDIBILITY
- FOLLOW-UP
- IMPLEMENTATION



Austria, Malta, Poland, Finland, Sweden



## Partial Agreement work programme

Supporting Government responses to inclusive youth mobility

- 3 seminars planned for 2014
- First seminar in Vienna "Inclusive mobility Better mobility opportunities for young people with disabilities or from disadvantaged backgrounds
- Reports will be produced and disseminated



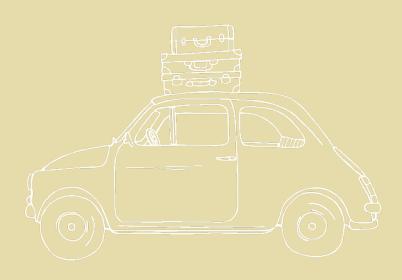




# In Focus for EYCA - 2014









### Work Programme 2014-2015

- Mobility in the Mind
   Supporting young entrepreneurs to create new routes to employment in 5 areas of potential growth green jobs, tourism and hospitality, digital jobs, social enterprise, cultural industry
- Supporting Government Responses to Inclusive Youth Mobility
  - Two year programme with CoE to help governments gather intelligence on youth mobility related issues
- Democratic participation and Human rights education i.e. active support of the No Hate Speech Movement EYCA members issue a special edition of European Youth Cards dedicated to the No Hate Speech Movement





### **Partnerships**

European Institutions
Council of Europe - Partial Agreement
for Youth Mobility through the Youth
Cards 1991
European Commission - EVS





Partnerships with European Youth Information and Counseling Networks

ERYICA - YoMIM (InfoMobility)
Eurodesk





#### **European Youth Organisations**

European Youth Forum - National Youth Councils EUFED - EU Federation of Youth Hostel Associations





## EYCA example in Hungary....

Diákkedvezmény Nonprofit Kft. – 175,000 young people have a card

- Diákkedvezmény's new mobile applications provided free of charge for all Student Identity Card and EYCA Card holders. Government supports marketing
- Student Meal programme (still strategy development) phase. Card holders will use cards at school canteens to order and pay for meals online, via our site. It will give a real value to the card and help young people recognize all EYCA and youth mobility opportunities.
- Goal is to build up a massive audience of under 30s, with whom we will be communicating via the mobile application and other online media (especially our website and facebook).









