

Christian Grece Presentation at the Advisory Committee meeting - 10 March 2022

A publication of the European Audiovisual Observatory





CIRCULATION OF FILMS: SOME CONTEXT

Partial coverage

Broadcasting

March 2022

First AVOD services in

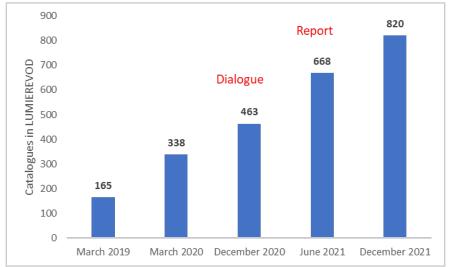
LUMIEREVOD

Pay-VOD

Cinema

Home video

Rapidly evolving supply



Different angles

FILM POINT OF VIEW

Average size of TVOD catalogue
5 000
vs
European films released since 1996
28 000

CONSUMERS' POINT OF VIEW

How many European (non)national films available?

And which films?



Circulation of European films on VOD and in cinemas - Methodology

Methodology:

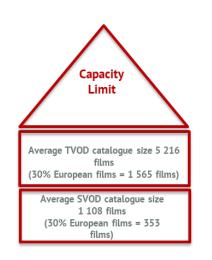
- Scope 21 countries: 20 EU27 countries and GB = EUR20+1 (sufficient data on VOD catalogues and cinema admissions)
- All European films released between 1996 and 2020 in EUR20+1 cinemas and of European origin (first production country member state of the Council of Europe), tracked in LUMIERE with their admissions
 - **27 944 European films** released in the period 1996-2020
- European films available on SVOD and TVOD services in EUR20+1 in June 2021 (a film presence is only counted once per country),
 tracked in LUMIERE VOD
 - 149 TVOD catalogues and 447 SVOD catalogues = 596 VOD catalogues in EUR20+1.
 - 28 VOD catalogues/country

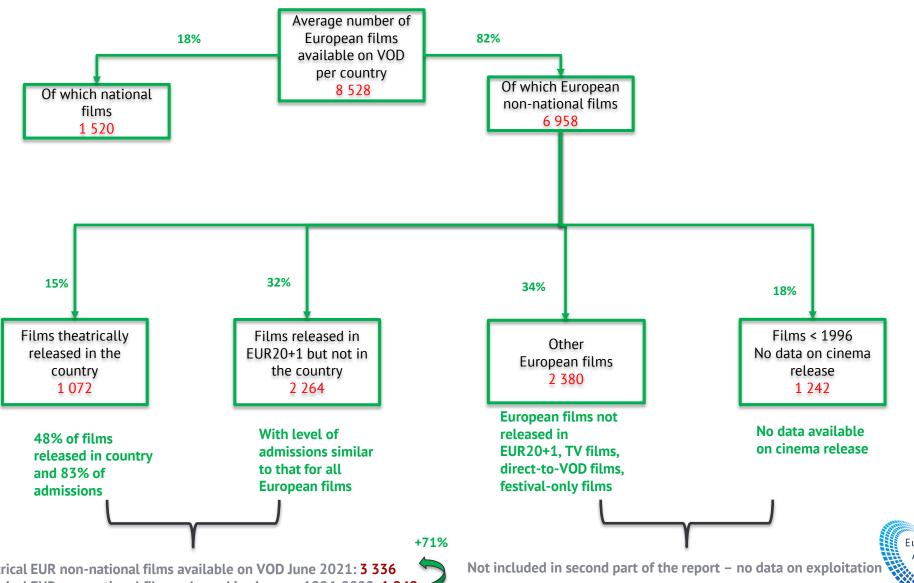
Report divided into two parts

- 1. The offering of European films on VOD and in cinemas
 - Which films are available to European consumers in their country on VOD in June 2021?
 - Which films were available to European consumers in their country in cinemas 1996-2020?
- 2. The drivers of VOD availability
 - For theatrically released European films (1996-2020) in EUR20+1, which metrics/indicators could explain later VOD availability outside of their production country?
 - Focus on European non-national films on VOD and 5 metrics/indicators to understand VOD availability



The average country offering of European films on VOD

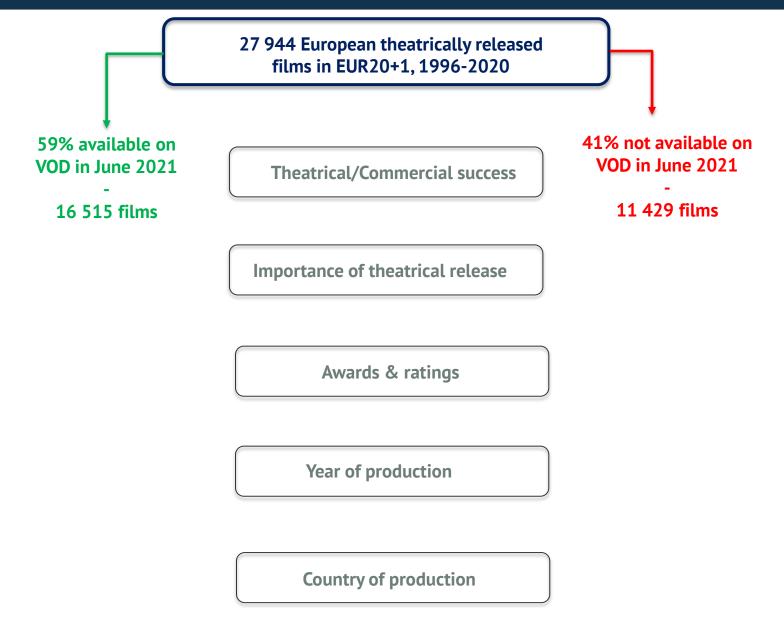




Theatrical EUR non-national films available on VOD June 2021: 3 336 Theatrical EUR non-national films released in cinemas 1996-2020: 1 949 European Audiovisual

Observatory

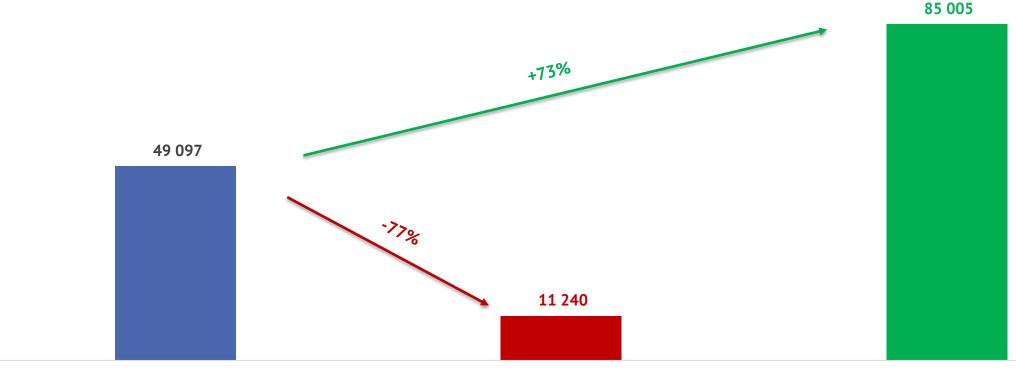
5 metrics of theatrical films could shed a light on latter VOD availability





Theatrical success - Higher average admissions for films available on VOD in EUR20+1

Average non-national admissions of European non-national films by VOD availability in admissions per non-national film



Average admissions to European non-national films theatrically released 1996-2020

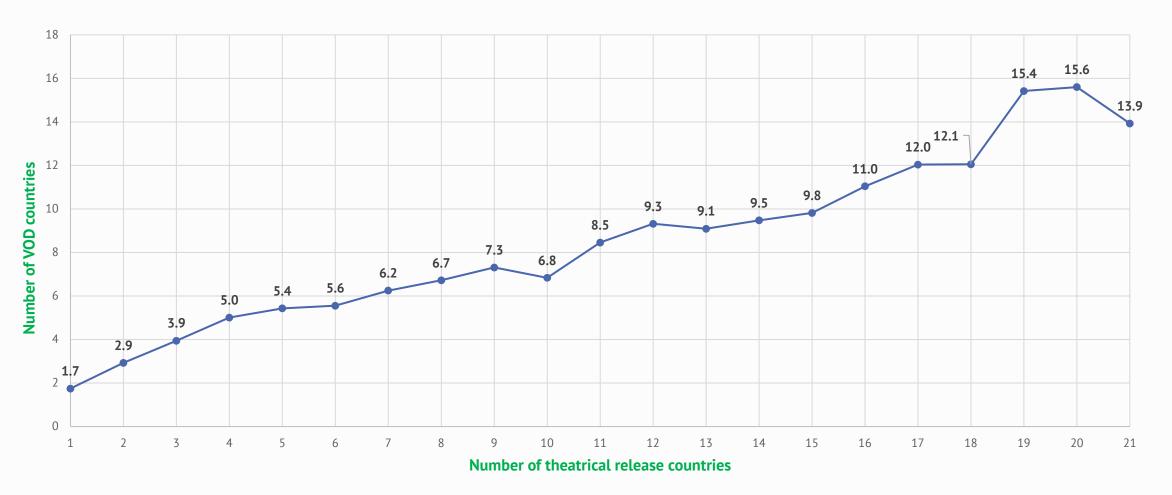
Average admissions to European non-national theatrically released films 1996-2020 without VOD availability

Average admissions to European non-national theatrically released films 1996-2020 with VOD availability



Theatrical releases drive the circulation on VOD

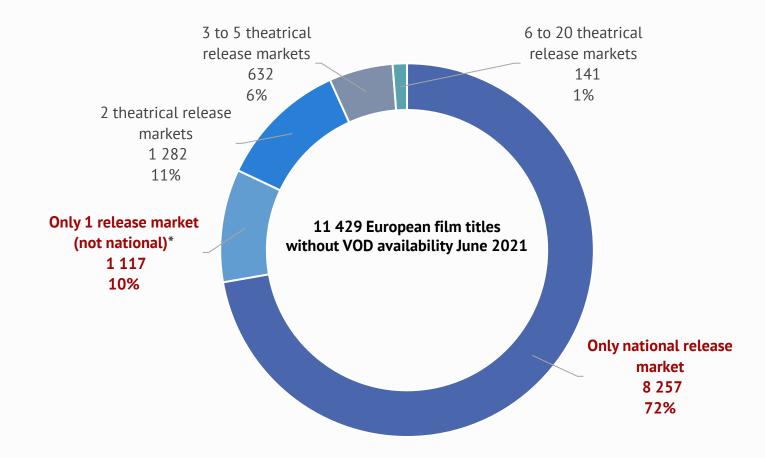
Average VOD market availability, in function of number of theatrical release markets, for all theatrical European films 1996-2020 In number of release markets in EUR20+1





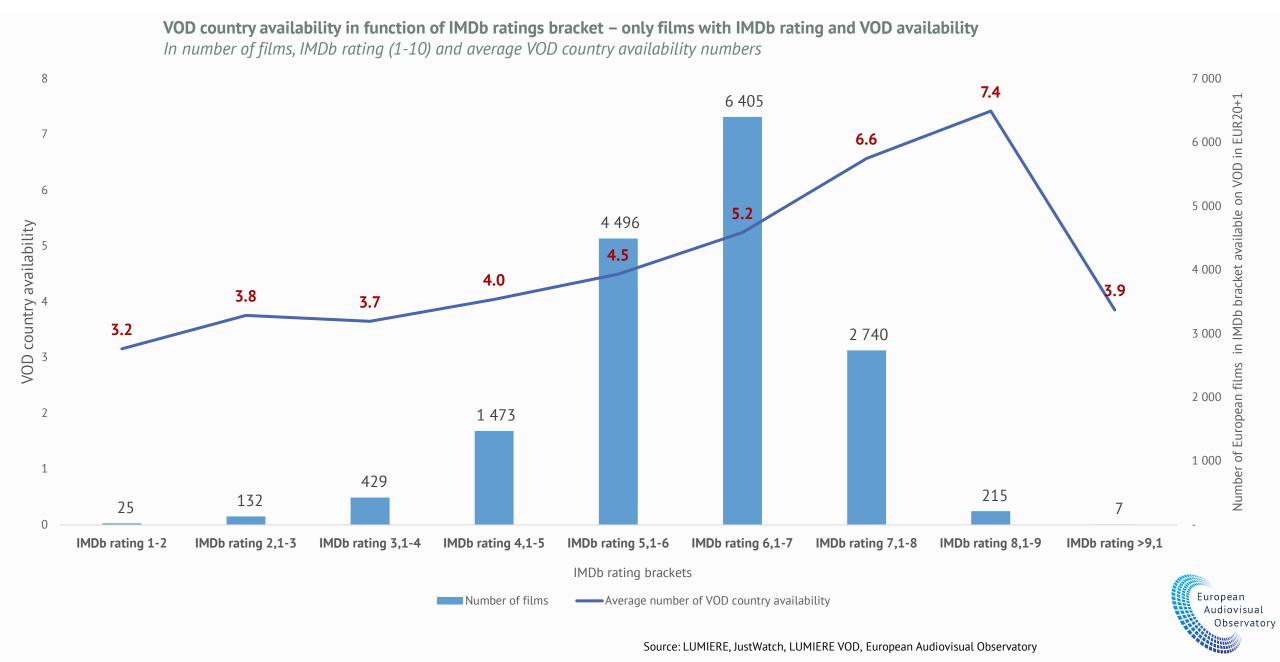
Theatrical release - 82% of films without VOD availability had only one theatrical release market

Number of films without VOD availability in May 2021 in function of theatrical release markets 1996-2020 In number of theatrical release markets in EUR20+1





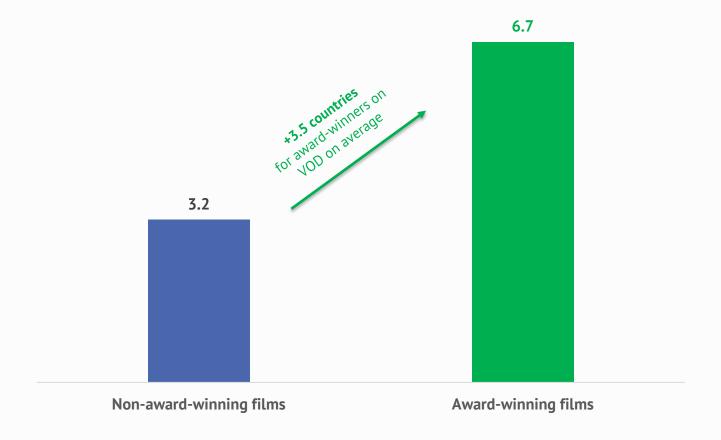
IMDb ratings could explain the number of countries in which a film is made available on VOD



Awards: A positive impact on theatrical and VOD distribution

Average number of country availability for films on VOD

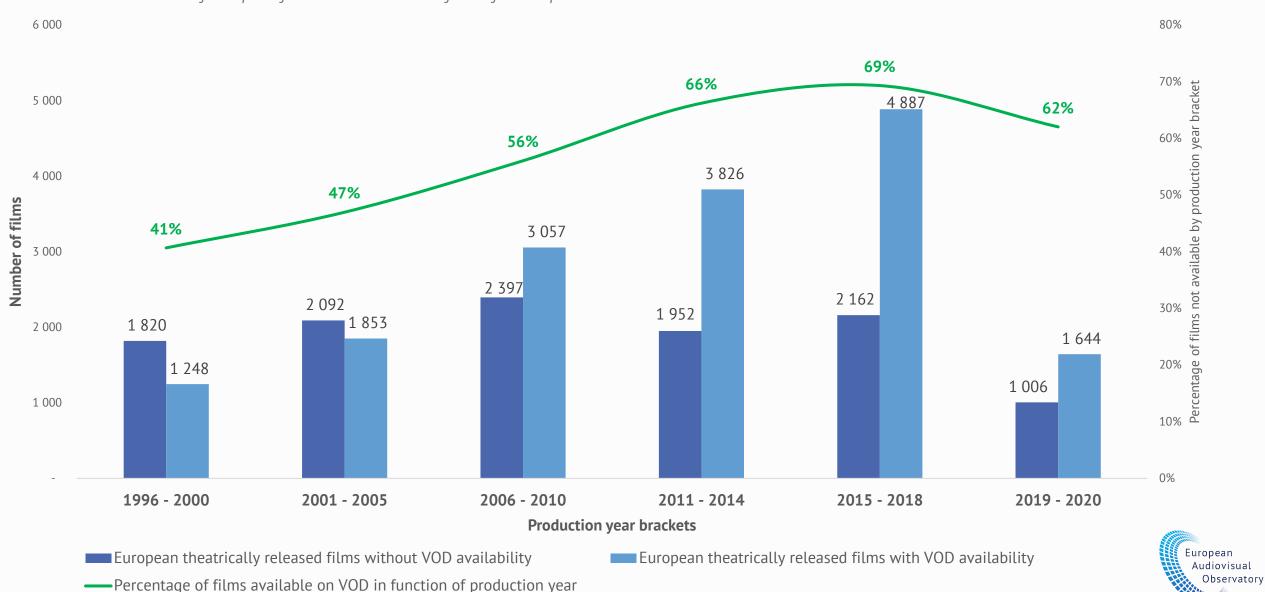
In number of country availability, VOD May 2021





Increased VOD availability with recentness of European films

Availability of European films on VOD by year of production and percentage of films available on VOD by production bracket In number of European films available and % of total films in production bracket



Production countries make a difference in terms of future VOD availability

Percentage of theatrically released European films available on VOD May 2021 by EUR20+1 country of production and number of films

In percentage of total theatrically released films by country of production and number of films



■ Percentage of theatrically released films 1996-2020 available on VOD May 2021 in EUR20+1

• Number of theatrical film titles available on VOD in May 2021



