### Bedeutung der Filmförderung für den europäischen Film

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# The European

# film landscape

### is (culturally) diverse

.

and very fragmented



### is (culturally) diverse

### 1 100

live-action fiction films produced per year

24

official languages in the EU

> 60

minority languages

#### market size

#### market potential

#### average budgets

### and very fragmented

#### European theatrical market landscape in terms of admissions 2018

In million. Provisional estimates

LARGE MARKETS (> 50 MIO. ADMISSIONS)

MEDIUM-SIZED MARKETS (10 – 50 MIO. ADMISSIONS)

SMALL MARKETS(< 10 MIO. ADMISSIONS)

NOT COVERED BY OBS







Remark: Admission brackets refer to cumulative worldwide admissions (2016 to 2018) to films produced in 2016. Worldwide admissions refer to admissions in more than 30 European and 12 non-European markets (US, CA, CN, KR, AU, NZ, AR, BR, CO, CL, MX, VE) as tracked in LUMIERE.



#### ESTIMATED\* BREAKDOWN OF EUROPEAN LIVE-ACTION FILMS RELEASED IN 2016 BY BUDGET BRACKETS



# Filmförderung

### eines von vielen Förderinstrumenten

### eines von vielen Förderinstrumenten



Wie viel und wofür?

### Letzte Datenerhebung 2010-2014

Wie viel und wofür?

249

funds



### 249

#### funds

# €2.3bn

spend per year

249 funds

# €2.3bn

spend per year

National funds

7%

20%

Regional / local funds

73%

Supranational funds

# €2.3bn

spend per year

7% 8% 63%

- Creation of works (film & TV)
- Exhibition
- Distribution
- Structural funding (4%)
- Promotion (4%)
- Events (3%)
- Training (2%)
- Other (9%)

#### national and regional funds excl. France

# €1.1bn

spend per year

Creation of works (film & TV)

80%

Distribution

7%

- Events (5%)
- Structural funding (3%)
- Exhibition (3%)
- Promotion (2%)
- Other (1%)

#### Fair to assume that

the vast majority of direct public funding continues to go to production



# what is the impact?

(on financing film productions)

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## we did a sample analysis

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...to analyze how European films are financed

# we did a sample analysis

- based on final financing plans
- for 445 live-action fiction films
- released in 2016
- in 21 European markets
- EUR 1.4 billion investment volume
- 42% coverage rate (est)

# and what it shows is...

...that public support is a conditio sine qua non



Which share of films is produced with direct public support?

#### Ę

# in terms of films

% share <u>within</u> <u>data sample</u> (overestimation)

[50% - 93%]

% share of <u>total</u> production volume (underestimation)

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Nota bene: Sample figures underestimate share of films with public support as it mostly covers only films with national public support

Nr of sample countries with regional funds	Nr of sample countries	Share of films financed with direct public funding
7	12	> 75%
3	5	40% - 70%
2	4	15% - 30%

Nota bene: Sample figures underestimate share of films with public support as it mostly covers only films with national public support





### Direct national public funding plays a less important role in Germany

EUR 446 million of direct public support in 2018



National direct public funding

Regional direct public funding



### Public investment for film in the UK dominated by incentives

GBP 582 million of public investment in film in 2016/2017



- National direct public funding
- Other direct public funding
- Incentives
- Public broadcasters



#### ... so, probably closer to 90% than to 50%

% share <u>within</u> <u>data sample</u> (overestimation)

[50% - 93%]

% share of <u>total</u> production volume (underestimation)

### ... and volume

Which share of film production spend is financed by direct public support?

### €1.4bn

sample production investment



- Direct public funding
- Incentives
- Broadcaster investments
- Pre-sales
- Producer investments
- Other

#### excl. France

### €0.7bn

#### sample production investment



- Direct public funding
- Incentives
- Broadcaster investments
- Pre-sales
- Producer investments
- Other
## Direct public funding is the single most important financing source for European films

... financing 30% to 40% of total production investment







### medium budget films

	Direct public funding 🕨			11%
	Incentives	39	%	
	Broadcaster investments -8%			
	Pre-sales (excl. broadcasters)			
	Private equity	0%		
	Debt financing			
	Producer investments (excl. broadcasters) 0%			
1	In-kind investments	-0%		
	Other financing sources	1%		

Avg

### high budget films

Direct public funding > -3%	
Incentives	1%
Broadcaster investments	3%
Pre-sales (excl. broadcasters)	2%
Private equity -1%	
Debt financing	0%
Producer investments (excl. broadcasters) -1%	
In-kind investments	
Other financing sources	

Avg

### super high budget films

ſ	Direct public funding <a>-10%</a>	
	Incentives -6%	
	Broadcaster investments 🕨	5%
	Pre-sales (excl. broadcasters)	9%
	Private equity	2%
	Debt financing	1%
	Producer investments (excl. broadcasters)	2%
	In-kind investments	
	Other financing sources	

Avg

## particularly important for films with a limited market potential



### Importance of direct public funding





## particularly important for films with a limited market potential

...and the vast majority of European films has a limited commercial potential! ... public support shapes the European film industry ... public support shapes the European film industry

#### e.g. Europe's film production landscape ...

Production volume Cultural diversity Market fragmentation Profitability High low

... public support shapes the European film industry



Financing European films is a complex puzzle ...

# ... the crucial question is:

How will digital distribution affect this complex financing system?

VOD financing is (still) insignificant

> at least, for films released in 2016

## 6 out of 445 sample films financed by VOD

# 0.1% investment volume

at least, for films released in 2016 however









...and public support for feature films will become even more important in the future?

# Outlook

(on importance of public support for European theatrical films)

# Film agencies remain strongly committed to cultural diversity.

EFADs Vision Paper 2019

#### European film will continue to receive public support but the importance of private financing sources will grow.

**EFADs Vision Paper 2019** 

# Public money for the audiovisual sector is continuing to drastically decrease.

Sten Saluveer, Founder and CEO, Storytek in Nostradamus Report 2019

# Distribution should be valued as highly by the film funds as production.

EFADs Vision Paper 2019

### "Film" means anything that tells a story [...] through the art of the moving image [...]

**EFADs Vision Paper 2019** 

#### Focus of public support likely to change

... shift from film to other formats

... shift from production to distribution

... increasing focus on economic goals

Investments in theatrical film production will decrease

... in contrast to AV production

#### Less films

Increasing gap b/w commercial films and «difficult» films

(for which public funding will be even more important)

# more info



Fiction film financing in Europe: A sample analysis of films released in 2016





Mapping of national rules for the promotion of European works in Europe

A publication of the European Audievisual Observatory

EFAD:

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Mapping of film and audiovisual public funding criteria in the EU



### www.obs.coe.int

A publication of the European Audiovisual Observatory

